

I'm Dan Fox, and I'm a candidate for a seat on Marblehead's Select Board.

Marblehead is my home. As the son of divorced parents, I lived in different apartments around town and spent my after school hours playing bumper pool at the old YMCA. I spent my summers on Children's Island and enjoying Marblehead's beaches and waters. I received an excellent education in the Marblehead Public Schools, which prepared me to attend the University of Michigan. After earning a degree in economics, I started my career in investment banking at J.P. Morgan in New York City.

After a few intense years in the finance sector, I returned to the North Shore. I lived in Salem and tried my hand at different careers – I ran my mother's manufacturing company (Droll Designs), taught high school, and worked as a contractor – before entering the real estate industry. Since 2009, I have owned and run MerryFox Realty in Salem. We are a full service agency, but we specialize in real estate development work.

In addition to my professional work, I have served the community in a range of ways. I am proudest of my volunteer role through the Big Brothers program, where I have been a mentor to the same young man for 25 years. He and his family have become a part of my family. I also served as the President of the Board of Directors of the John Bertram House for 10 years and am currently the treasurer of the Salem Food Pantry.

In 2013, my wife Tina and I moved home to Marblehead to raise our family. Our daughters are currently students in the Marblehead Public Schools – at the Village and Brown Schools – and are active in local children's theater, hockey, and Girl Scouts. You will find our family on the local sports fields and enjoying Marblehead's beautiful coastline.

I am proud of Marblehead and grateful for the opportunities it afforded me. I want my own children, as well as all Marbleheaders, to have that same sense of pride and those same opportunities. I am running for a seat on Marblehead's Select Board because I believe that it is time to be proactive in addressing the challenges facing our community. I want to be part of a team focused on positive cohesive results. I will bring to that team:

- ***A strong finance background.*** I am skilled in understanding and managing budgets and in planning to meet both short-term and long-term financial needs.
- ***A talent for relationship building.*** Whether I'm bringing parties together in a complex deal or finding pragmatic solutions to challenges, I excel at connection with people and finding common ground.
- ***A fresh perspective.*** For many years, Marblehead's boards and committees have been filled with the same faces and the same ideas. I bring a fresh set of eyes, creativity, and an openness to new approaches to the challenges facing our community.

We face many pressing issues as a community, including rising costs, coastal erosion, climate change, and a lack of affordable housing. In the face of challenges, it is better to be proactive rather than reactive. Marblehead needs leaders who are not afraid to ask hard questions and be independent thinkers. Select Board members must understand the urgency of the challenges faced by our town and be committed to facing those challenges with a willingness to listen to different perspectives in order to develop reasonable, well considered plans. My skill set, fresh

perspective, and commitment to meeting challenges head on will be an asset to the Select Board. With planning and thoughtful leadership, our colonial town can thrive in the 21st century.