Greetings Marblehead,

Our community has difficult choices ahead. With the packed field of candidates vying for an opportunity to serve, we are presented with many qualified individuals who all seek the opportunity to occupy a Selectmen's seat for the next year. Our community is not new to difficult choices and I'm convinced we will do as we have since 1629 - make our choice and move forward.

It is at this time and in this place that I ask you to consider how you envision the future of our town. It is my conviction that our community remember it's past, consider it's current constituents, and also plan for what I believe is a bright future ahead. With those things in mind I humbly ask for your vote and your support as I seek to serve the community.

My name is Dustin Floyd and I'm a different candidate who seeks public office for different reasons than many of my fellow candidates.

First, I am not a life-long Marbleheader. I wasn't born at the Mary Alley, instead I'm a transplanter that got here just as fast as I could. My journey to this amazing community was the culmination of long term planning, saving, and taking a leap of faith with the understanding a better life lie before my family surrounded by members of your family. I love the fact so many of have had the opportunity to live here their entire life, but I believe I provide a unique perspective because landing here was thoughtfully planned after careful study and consideration of what the community had to offer.

Second, I'm not a social media socialite, long-term political figure, or one seeking to add to their resume by seeking office. I'm a husband, father, and friend who has spent a career working in business management - specifically the hospitality industry. How does working in hotels for the last 20 years prepare me for public office? I am experienced in operating successful hotels by carefully making and performing to a budget, hiring the best people, and finally - providing excellent customer service. I am well-versed in listening to the needs of my customers and ensuring I do everything in my power to make certain those needs are not only met, but expectations are exceeded. The buck stops with me, my personal phone number is 504-442-6706 and that will not change when I take office. I will listen to the needs of our community and most importantly I will take action.

Last, I won't make pie-in-the-sky promises. I can't cure disease, save the world, or provide the winning lotto numbers. What I can promise is that I will work each day so that you know you have a voice in Abbot Hall. I'll be a good steward of all that is entrusted to me. I'll temper my actions with wisdom and evermore remain focused on doing what's right to protect and provide for the common good of ALL citizens in our community. A more detailed platform is available for your consideration at <a href="https://www.dustinfloyd.com">www.dustinfloyd.com</a>.

On June 22nd Good People of Marblehead - I ask for your vote.

All the best,

**Dustin Floyd**