

Our Mission, Vision and Core Values

Our Mission

Making communities healthier®

Our Vision

We want to create places where:

- People choose to come for healthcare
- Physicians and providers want to practice
- Employees want to work



Market Struggles



LACK OF HOUSING



COST OF LIVING



LANL HIRING A LOT OF NEW STAFF IN THE NEXT 3 YEARS



CHRISTUS ST. VINCENT COMING INTO OUR MARKET

Our Commitment to Quality Patient Care

- •LifePoint National Quality Program Affiliate
- Joint Commission Accredited
- Accredited Chest Pain Center with PCI
- •Leapfrog A Fall 2023
- •CMS 3 star
- •G.R.E.A.T. Customer Service









The Joint Commission



Services Provided

- General Surgery
- Urology
- Gastroenterology
- Podiatry
- •Women's Health
- •ENT
- Primary Care
- Pulmonology
- Emergency Medicine
- •Telehealth providers: psychology, cardiology, neurology
- Sleep Studies
- PFT testing
- •Echocardiogram
- Infusion and Chemo Therapy
- Physical Therapy
- Cardiac Rehab
- Radiology
- Laboratory Services

2025 Strategic Goals

Orthopedics

Gastroenterology

Family Practice

Cardiology

New additions to the Medical Staff

Dr Martinez
General
Surgery

Dr Kandeel General Surgery

Richard Berry CRNA

Dr Andino OB/GYN

Capital Improvements

- MRI
- Laparoscopic Tower
- Security System
- New Radiology room
- Portable Xray
- Sleep Lab equipment
- 2 Ultrasound machines
- Microbiology machine

Community Involvement

- Summer Concert Series
- Halloweekend
- Teddy Bear Clinic
- MASH program
- Cancer Foundation Sponsor
- YMCA
- United Way of Northern New Mexico
- Community Flu Clinic
- Chamber Member
- Chest Pain and EHAC Education
- · Friends of the Shelter
- Giving Tree for Local Families
- Los Alamos Cares Food Pantry
- Los Alamos Rotary
- Odyssey of the Mind
- Los Alamos Jr Golf Association
- Women's Health Expo

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LAMC Board of Trustees

- Linda Daly, Chair
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- Sarah Hoffman, Patient Representative

Medical Malpractice

- Work closely with NMHA and legislatures to find meaningful change that will bring a balance back.
- Goal is to continue to protect patients, create processes within the hospital that prevent harm
- Punitive damages have grown so large small rural hospitals are at risk
- Patient compensation fund is important. It is designed to pay for care and services as time goes on. It is not being utilized as intended. Current state is to pay out in large lump sums for past and future expenses. These type of payouts benefit attorney's and leave patients vulnerable for not being able to pay for future expenses. Hospital may be excluded in 2027.

Unintended consequences

- Limited insurers writing policies in New Mexico
- Exodus of physicians from the state
- Access to care is a crisis
- Significant increase to malpractice premiums. More than doubling or tripling with the average increase of 104% to 139%
- Increasingly large punitive damage judgements that far exceed those in neighboring states.
- Out of state law firms coming into the state to take advantage of the windfall

Malpractice Considerations

Changes should target provisions of the law that have led to increasing malpractice premiums and the departure of insurance companies.

Medical malpractice insurance industry needs to be at the table to identify the provisions that would positively impact their decision to write for coverage in New Mexico.

It is possible to keep the needs of patients who have experienced lifelong health consequences due to medical malpractice at the core while ensuring that it does not dissuade providers and hospitals from serving those in the state.



Upcoming Focus

- Bipartisan approach and a willingness to have conversations
- State led work groups to develop amendments to the MMA that is collaborative and includes hospitals, physicians, attorneys, insurers and patients.
- Governor has shared that she would Malpractice to be addressed in the 30 day session next year.

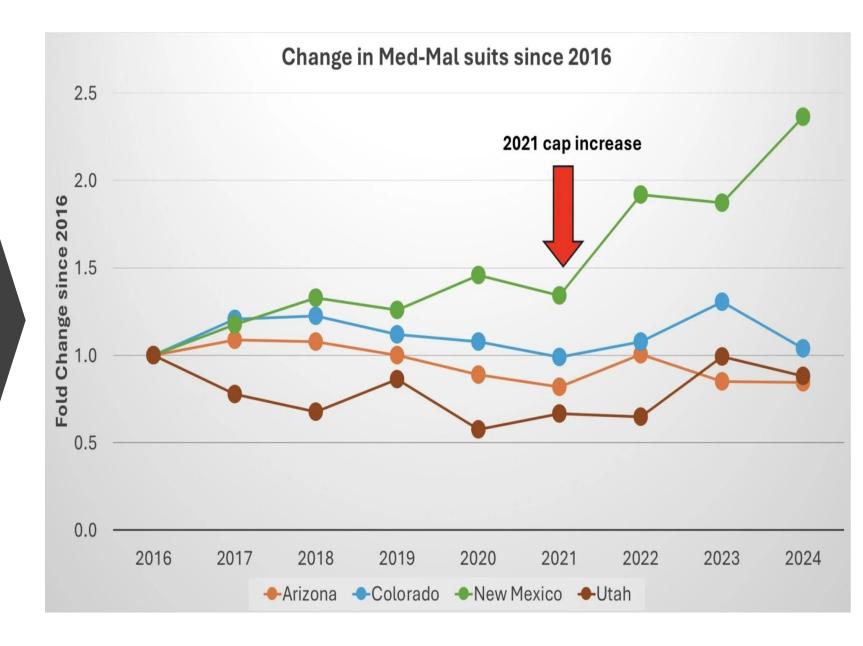
States with highest cumulative direct loss + defense cost ratios, 2019-2023 (%)

| New Mexico | 172.6 |
|----------------|-------|
| Rhode Island | 101.4 |
| Connecticut | 100.3 |
| Oregon | 100.2 |
| South Carolina | 100.0 |
| South Dakota | 93.2 |
| lowa | 92.8 |
| ldaho | 91.4 |
| Vermont | 90.1 |
| Georgia | 89.7 |

New Mexico Malpractice

- Cumulative direct loss plus defense cost ratio is the total number of dollars paid to settle a case or to pay a verdict, plus the costs of paying attorneys and expert witnesses. It is a measure of underwriting profitability. A number below 100% means an underwriting profit, but a number above 100% means an underwriting loss.
- New Mexico's results in the chart on the left mean that for every dollar of premium New Mexico doctors and hospitals pay to insurers, the insurers pay \$1.72.
 Such a large loss is why insurers do not want to write business in New Mexico.

Increase in NM settlements since 2021 law change



Food for Thought

State with the highest malpractice cap. Virgina behind us at 2.85M.

Medical Malpractice Caps prior to 2021 \$750k. Gradual increase with next year a \$6M cap. Current cap at \$4.5M

Punitive damages have lowest standard of proof which increases the amount of judgements.

22 states have malpractice caps

No cap on attorney's fees 20 states have caps. Want to model California 25% if settled prior to trial, otherwise 33%

Plaintiff Attorneys collecting on average 40%

New Mexico has had a net loss of 248 providers. Only state with a net loss

New Mexico is the second highest state for the number of medical malpractice lawsuits per million people.

Legislativ e Update

- Difficult Environment: Election saw moderate democrats replaced with progressive.
- View of many hospitals in the state negative. More focus on corporatization of healthcare instead of access needs
- Legislation Focus
 - Mandatory Nurse Staffing Bills
 - Workforce solutions
 - Merger and Acquisition oversight
 - Medical Malpractice
- Focus on access improvement