Guidance on Opportunities: Program Planning to Grow the League

Guidance

While nonmembers cannot participate in the consensus portion of program planning, they can be part of the meeting. What better way for someone to learn about the wide range of issues that the League works on? What better opportunity to debunk the myth "I thought that you only worked on elections?" What better way to find out what the issues are that nonmembers are interested in working on?

Below you'll find tips on how to recruit new members, engage current members, develop new leaders, and engage the larger community while getting the important work of program planning done.

Recruiting and Engaging Members

How can you ASK potential members to attend?

Encourage League leaders and members to personally ask at least one individual they know
to attend, especially individuals interested in national, state or local political issues. This is
another way to reach out to those prospects you have on your list.

What language would most effectively "sell" the program planning meeting?

- Remember when asking a friend or colleague to attend to explain to them what program
 planning is in layman's terms. (E.g., "Program planning is a three-part process that is a core
 component of the League's mission. It is composed of study on issues, consensus on what
 action to take, and advocating with one voice for that action.")
- Explain to them why they would enjoy it and why it such a unique opportunity (e.g., that the League is a truly grassroots organization unlike any other). Let them know that your League welcomes nonmembers to participate, and would love for them to take part!

How can your League be more welcoming to potential new members at the meeting?

- Take time to explain the program planning process and any League lingo you use.
- On any fliers for your event, be sure to explain what program planning is and invite politically-minded individuals to attend to discuss the hot topics.
- Remember to look out for individuals who really get excited by certain topics and follow up with them about getting involved with the League in that specific area!

How can you showcase the value of League membership?

 Bring up how effective your League has been in advocating your positions and in making positive change in the community and the country.

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- Have someone share a personal story about how the League has helped them make a positive impact.
- Have membership brochures available and membership ambassadors ready to answer questions, and make a public ask to individuals to join the League.

How can you make Program Planning FUN and marketable?

- Plan your program planning event around a social gathering, such as "pizza and program," a "pot luck" meal, or a wine and cheese hour.
- Recognize members of your League who have done a great job advocating League positions over the past year. Have fun awards; give out small mementos in recognition of good work.
- Celebrate the League's impact on issues important to our communities and our nation!
 Celebrating your successes can really bring your group together and can be reinvigorating to your League. It'll also show potential members that the League is powerful and effective.
 Why wouldn't they want to join such a great organization?
- Be open to discussion and different opinions. A robust discussion in which everyone feels heard will make the process more enjoyable to members and to potential new members.

Developing New Leaders

Who else and how can you engage in possible new studies?

- Those who can help assess the following questions: Is there widespread member interest? Is this a timely issue? Is government action the most effective way to address the problem?
- Who have answered action alerts or have participated in issue forums? Identify members who want to have their voice heard evaluating possible issues for study and action.
- Members who are really passionate about the specific issue.
- Ask them to lead or co-lead the discussion on that topic at your program planning event. See if you can think of a couple people you could ask for each issue you'll discuss.

How can you "sell" this as an opportunity and not a burden?

- Have members review certain local, state, or national League positions and ask them to report to the group how they thought the position showcased the uniqueness of League, what resonated with them personally, or what they thought was unique about the position.
- This will allow them to get their feet wet in public speaking, learn a little more about the League, and think about a position in a different way. Hopefully, it will engage them and make them interested in more League advocacy work.

What small tasks can be given to emerging leaders?

• If you're having wine and cheese, can someone coordinate the beverages and snacks? Do you need materials created or copied for the event? Who could do this task?

How can you thank volunteers to show your gratitude and ensure a positive leadership experience?

• Publicly at the end of your event; your next League meeting. Thank You goes a long way!

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Reaching Out to the Community

How can you reach out to the broader community before the event?

- Invite your community to "understand more about important issues" by attending this League meeting. Use blogs and community calendars to advertise the event.
- Avoid jargon! "Program planning" does not mean anything to someone not in the League.
- Use your website, Facebook page, and Twitter to engage your members and the community.
 Advertise the event on your website and Twitter account and create a Facebook event to invite members and the community to program planning.

How can you reach out to the broader community after the event?

- Put out a media release about the event. Don't forget to ask someone to take pictures of the event to include with your release.
- Post pictures to your website and Facebook page after your program planning is complete, with a reminder about upcoming events.
- Remind the community that the League welcomes new members and new ideas.

Extra Options

If you already do many of the above ideas, you can try incorporating the following:

- Highlight your issue specialists and/or Observer Corps members by having them contribute to the discussion with their expertise on certain issues.
- Create a survey for your membership and community to submit issues that they would like to see the League study.
- Hold a panel discussion by experts on several important local issues to present for consideration at the program planning meeting.

Resources Available to You

Check the Program Planning Kit resource materials at
 http://archive.lwvc.org/lwvonly/progplan for information about League positions, significant past actions and achievements, and links among positions.

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