Privatization Checklists LWVSJC – Bill Loyko Privatization Study February 18, 2012

Website locations:

- 1. In The Public Interest
 - a. http://www.inthepublicinterest.org/
- 2. ALA American Library Association
 - a. <u>http://www.ala.org/tools/sites/ala.org.tools/files/content/outsourcing/REVIS</u> EDSEPT2011_ALAKeepingPublicLibraries%20PublicFINAL2.pdf
- 3. League of Women Voters of Mississippi
 - a. <u>http://lwvms.wordpress.com/2012/01/22/strategies-and-considerations-for-best-practice/</u>
- 4. Concerned Citizens Coalition of Stockton
 - a. http://www.cccos.org/LWV.html
- 5. In the Public Interest: Public Assistance Programs
 - a. <u>http://www.inthepublicinterest.org/article/questions-ask-and-issues-raise-related-privatizing-public-assistance-programs</u>
- 6. City of San Jose Council Policy
 - a. http://www.sanjoseca.gov/clerk/cp_manual/CPM_0_41.pdf
- 7. Public Utility Reports Wastewater How To Book
 - a. http://www.pur.com/books/43.cfm

Key Points:

(LWV Miss)

- A. Pre-Privatization Checklist
- B. Contractor Selection Checklist
- C. Contract Negotiation Checklist
- D. Contract Management and Oversight Checklist
- 1. Why is there a need for alternative service delivery? What is the problem to be solved? What goals are to be achieved?
- 2. Is privatization the best alternative model or are there other options such as contracting with another public agency?
- 3. Private sector history: successes and failures?
- 4. How will the government agency monitor quality, cost and contractor performance?
- 5. What if privatization fails: how will service be continued or reestablished?

(Indiana)

- 1. Will the services be cost neutral or a cost savings?
- 2. How will the savings be used?
- 3. Cost benefit analysis been performed?
- 4. Does the agency have staff trained to design the contract, monitor performance and provide technical assistance to contractor?
- 5. What is the back-up plan for dealing with problems?

(In the Public Interest)

- 1. Understanding the asset
 - a. Options
 - b. Public Purpose of Asset
 - c. Impact on current workforce
- 2. Costs to the Government and the Public
- 3. Ensuring a fair and accountable process
 - a. Transparency
 - b. Potential conflicts of interest
 - c. Government capacity and expertise
- 4. Terms of the contract
 - a. Unfavorable Contract terms
 - b. Asset Maintenance
 - c. Public Interest Protections
- (ALA American Library Association)
 - A. Funding
 - a. Has the library staff been asked if they can produce an equal amount of savings?
 - b. Private company profit margin?
 - B. Library Services
 - C. Community Control
 - a. Will there continue to be a library board?
 - b. Who will make library policies?
 - D. Political Questions
 - a. Has the local community been involved in the privatization decision making process?
 - E. Organization and Staff
 - F. Legal
 - a. Collective bargaining contracts, employee benefits?
 - b. Search of legal records to determine liens or judgments against the company?
 - G. Contract Consideration
 - a. Reporting
 - b. Oversight
 - c. Performance measures
 - d. Cancellation
 - e. Profit vs. quality

(CCCoS)

1. Does the proposal benefit the environment?

(San Jose CA Council Policy)

- 1. Is there currently a City staff unit capable of and interested in developing a managed competition proposal?
- 2. Will the service model improve quality, customer satisfaction, and/or responsiveness for the same or lower cost?